



# JEFFREY FISCHER

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## Summary

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Customer-oriented sales professional with over 10 years of in-home sales experience. Focused on building relationships, cultivating partnerships, growing profit channels and revealing customer needs to deliver solutions.

## Skills

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- Strong desire to achieve results and close deals
- Great communication skills
- Active listening skills with an ability to understand the customers needs and desires.
- Self motivated with excellent time management skills

## Experience

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Direct Value | Ridgefield, CT

### Real Estate Appraiser

02/2022 - Current

- Experienced in 704, 1004, 1004 Hybrid / Desktop, 1025, 1073 and 2055 appraisals
- Managed all aspects of business enterprise
- Prioritized multiple assignments in order to meet deadlines and maximize productivity
- Ability to complete complex and unique property assignments
- FHA approved

Cadre Group | Fairfield, CT

### Real Estate Appraiser

09/2015 - Current

- Experienced in 704, 1004, 1025, 1073, and 2055 appraisals
- Prioritized a variety of assignments in order to meet multiple deadlines and maximize productivity while producing quality reports
- Ability to complete complex property assignments
- FHA approved

New Haven Moving and Storage | New Haven, CT

### Manager of Sales and Operations

05/1999 - 09/2014

- Completed all In-homes sales presentations
- Completed key operational functions including scheduling, routings, estimates, marketing and logistics.
- Ensured strict compliance with all Department of Transportation standards
- Managed a 20,000 square foot warehouse
- Utilized goal setting and performance standards to encourage accountability for results.

## Education and Training

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New England College | Henniker, NH

### Bachelor of Arts in Business Administration And Management

05/1993

## Additional Information

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- Southport Volunteer Firefighter, Southport, CT