

# Gaetano Turturici

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## Education

2018

Greater Waterbury Board of  
Realtors

- Real Estate Principles and Practices.
- Certificate of Completion.
- Licensed Real Estate Agent.

2014

Patrick's Academy

- CompTIA Strata IT Fundamentals Certification.
- Computer Repair Essentials Certification

## Objective

Self-motivated technical support and customer service professional. Excellent communication and interpersonal skills. Diverse background including sales, customer service, and supervision. Known for taking initiative. Good decision-making skills and sense of setting priorities. Successful in both team and self-directed settings. Ultimately looking for a position I can grow with.

## Employment History

### Sales Professional

2018-2022 Curry Toyota, Watertown, Ct

Toyota Certified

- Responded to customer inquired via phone and email in a timely manner.
- Very high customer satisfaction percentage.

### Laborer/Operator, Apprentice in electrofusion and manual/hydraulic fusion

2015-2018 Feeney Brothers, Waterbury, Ct

- Installed Natural Gas Main for residential and commercial properties.
- Fully compliant with all Eversource QAQC and PURA
- Excavating for new services. Able to operate heavy equipment, read layouts of gas main and services.

### Sales Staff and Team Lead for Electronics

2014-2015 Target, Southington, Ct

- Setting up displays, inventory control.
- Upselling products. (Credit cards, accessories, warranties)
- Interacting and assisting customers with their wants and needs.

### Internet Sales/BDC Sales Manager

2012-2014 County Line Nissan, Middlebury, Ct

- Managed database including communication with internet leads.
- Met and exceeded sales goals, dealership profit quota and customer satisfaction standards. Assisted in all showroom activities and phone calls.
- Determined each customer's needs by completing the standard "needs analysis"

### Sales and Internet Consultant

2001-2011 Honda of Danbury and Brewster Honda, Danbury, Ct, Brewster, Ny

- Meeting daily objectives which included checking inventory, running leases and sales numbers for customers.
- Responded to customer inquired via phone and email in a timely manner.
- Very high customer satisfaction percentage.

## Other Experience

Certifications in Operation Quality Installations of LPPE/HPPE. Increase in sales and efficiency, can analyze data and facts. Internet savvy, quick learner well informed of technological changes. Bilingual.